

# Powering digital government with cloud automation

# **KEY DIFFERENTIATORS**

### **BEST-IN-CLASS CLOUD EXPERTISE**



Our engineering team has 110+ technical certifications at the professional level across AWS, GCP, and Azure (networking, solution architecture, DevOps, data, security). We are the only 8(a) and HUBZone that is an AWS Advanced Partner with AWS Government Competency, and the only SB with certified GCP Government and AI/ML Expertise.

### **ENTERPRISE CLOUD MANAGEMENT EXPERIENCE**



We successfully built and currently operate 7 multi-cloud environments that are offered agency-wide as-a-service (laaS and PaaS). IT Operations at this scale can only work with automation, especially in the areas of governance, security, and cost management. We have a repository of tried and true scripts + CSP native services that we bring to engagements so agencies jump the automation and compliance curves.

## **OUR PEOPLE AND CULTURE**



We invest heavily in developing and upskilling engineers. STS engagements have a pipeline of talent current on the latest cloud technologies and practices. Our Apprenticeship Program – the first

certified by D.C. government – takes women and people of color and trains them to be multi-cloud engineers. Currently, 17 STS Apprenticeship alumni are certified cloud engineers delivering value on STS engagements.

### **AUTOMATION-FIRST APPROACH**



We automate business and IT processes using cloud-native and open-source machine learning libraries. Our objectives are always optimizing operations, reducing human error, and saving money. To date, we have saved customers \$6.5M+ and tackled domain-specific challenges related to identity resolution and network analytics.

# [WHO WE ARE]

Simple Technology Solutions (STS) is an **8(a) HUBZone & GSA STARS III** Prime specializing in modernizing enterprise IT infrastructure, platforms, and applications with cloud-native solutions.

We excel at migrating legacy applications to hybrid and multicloud environments, and transforming agency IT organizations into highly secure, automated, and cost effective operations with DevSecOps practices and machine learning.



# **OUR SUCCESSES**

Automated the monitoring and remediation of AWS cost control standards resulting in annual cost savings of \$6.2M.

Automated account provisioning and onboarding for development teams, reducing timelines from three weeks to nine minutes.

Migrated 70+ Federal business and mission applications from the data center to a multi-cloud environment in less than six months.

Established an enterprise DevSecOps-as-a-Service platform and coached 12 development teams to achieve team managed deployments.

Designed and built seven general support systems that required defining cloud and security policy and implementing it as-code.

Migrated 80 million customer immigration benefits records from a 1980s mainframe system to AWS Relational Database Service with zero data loss and no downtime.

# **INDUSTRY ACCOLADES**

















# **CLOUD PARTNERS**





















AN 8(a) AND HUBZone COMPANY

CAGE CODE: 71PZ1
UEID#: R4G3B4GVMF79

**CONTRACTS** 

GSA SCHEDULE IT 70

**GSA STARS III** 

**NAICS** 

541512 541511 541513 541519 541330 541611 541690 561621 237130 334310 334112 334118 334220 423430

BETSEY HUTTON, PRINCIPAL | MOBILE: (336) 287-9827 | BETSEY.HUTTON@SIMPLETECHNOLOGY.IO 1775 | STREET NW, SUITE # 1150, WASHINGTON, DC 20006 | SIMPLETECHNOLOGY.IO | MAIN: (202) 446-2134